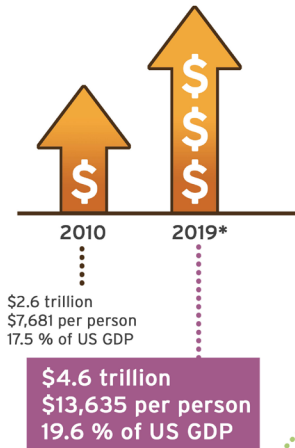


# The Price We Pay for a Broken U.S. Healthcare System

The U.S. healthcare technology infrastructure is ill-equipped to enable adequate access to, and management and sharing of, patient information among all stakeholders across the continuum of care. Without full visibility into patients' medical histories, care coordination is lacking, quality of care suffers, inefficiencies abound and costs continue to skyrocket.

## The Price We Pay?

Total US Healthcare Expenditures



IT Vendors



Patients



Health Plans

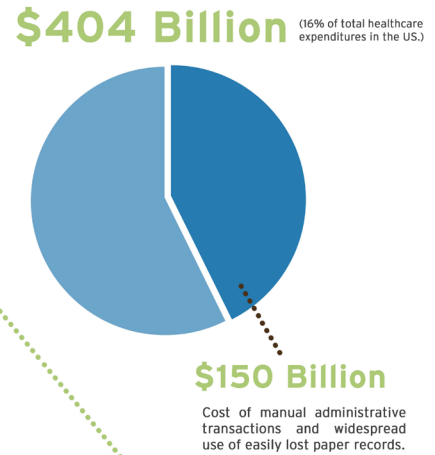


Healthcare Providers



## The Cost for Poor Care Coordination?

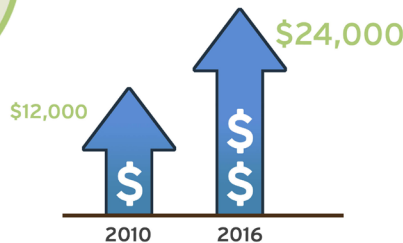
Healthcare Administration Costs in 2009\*\*



## The Impact on Patients?

Premiums are rising 3 times faster than wages or inflation.

Average Family Premiums



## The Impact on Health Plans?

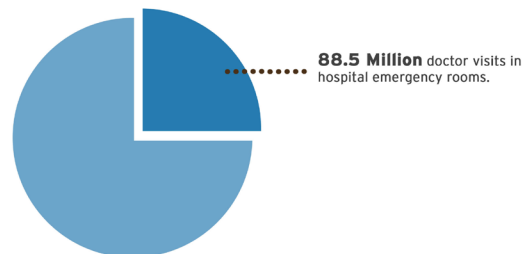
Top 350 US health plans spend **\$13 Billion** on IT annually.

Estimated cardiovascular and diabetes costs per year:

**\$750 Billion**

Doctors Visits in 2009:

**354 Million**



**47 Million People** don't have health insurance

**56 Million People** will be uninsured by 2013 if nothing is done

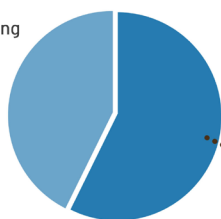
**90% of People** are asking for healthcare system reform

## The Impact on Physicians and Healthcare Professionals?

Cost of medical liability and defensive medicine in 2008:

**\$55.6 Billion**

2.4% of total health spending



**\$36.5 Million**  
Costs of unnecessary tests and procedures

Unnecessary administrative costs for an average 10-doctor practice:

**\$125,000/year**