



NaviNet

Where healthcare comes together.

NaviNet Executive Management

Bradley J. Waugh, President and Chief Executive Officer

Mr. Bradley J. Waugh brings a strong background in both healthcare and financial services to his role as NaviNet president and chief executive officer. In this role, he is focused on continued expansion of NaviNet's national provider network, delivering innovative solutions to the payer community and enhancing the financial management capabilities of the company's NaviNet[®] technology platform.

Mr. Waugh's career as a successful entrepreneur and executive includes experience in healthcare, financial services and information technology. Prior to joining NaviNet, Mr. Waugh served as U.S. president and chief executive officer of Wincor-Nixdorf, a \$2.6 billion financial services firm focused on the ATM and POS marketplace. In 2000, Mr. Waugh founded Watch Hill Partners, Inc., a company focused on CRM optimization and mobility of Fortune 1000 companies. Watch Hill Partners was sold to MasterCard International in May 2004 as part of a new consulting unit, MasterCard Advisors.

Mr. Waugh currently serves on the boards of Antenna Software, Point Judith Capital and REVAL. Mr. Waugh previously served on the boards of the RI Convention Center Authority, the Narragansett Bay Commission, ArcStream Solutions (sold to Keane) and Blue Cross & Blue Shield of Rhode Island. Mr. Waugh is the founder and past president of the RI Technology Council and a past board member of Boston University, where he earned his Bachelor of Science/Bachelor of Arts degree from the School of Management.

Thomas G. Morrison, Co-founder and Chief Strategy Officer

Over the past 20 years, Thomas Morrison has emerged as a strong proponent for health information technology and joins many healthcare experts in advocating for improving healthcare quality, reducing healthcare costs and coordinating a nationwide effort to implement and use the most advanced healthcare information technology to facilitate electronic exchange of health information. Mr. Morrison is a healthcare IT expert and is an active participant in the policy conversations in Washington, D.C. Mr. Morrison's healthcare-specific experience includes senior management roles with both provider- and plan-based healthcare systems vendors.

Mr. Morrison is an active member of several healthcare industry groups including DMAA: The Care Continuum Alliance HIT Committee, and the Clinical Groupware Collaborative Policy Committee. Mr. Morrison has presented sessions at several industry events, most recently joining a panel discussion regarding interoperability and the necessary infrastructure requirements to enable health information exchange at the 5th Annual World Healthcare Innovation and Technology Congress. Mr. Morrison was also named 23rd on HealthSpottr's Future Health 100 List in 2009.

Mr. Morrison co-founded NaviNet, America's largest healthcare communications network, and is credited as the visionary thinker behind the innovative NaviNet multi-payer portal technology. In his role as chief strategy officer of NaviNet, Mr. Morrison

provides leadership for product and market strategies and consults with influencers in Washington, D.C. as they work to reshape our healthcare system.

Prior to NaviNet, Mr. Morrison was a co-founder and general partner at Firepond Partners, a venture capital group that focused on healthcare IT opportunities. Mr. Morrison held senior business development and marketing positions at Spectrum, a joint venture between IBM and Baxter, and McDonnell Douglas Health Systems and was a partner at Charles J. Singer & Co., where he worked closely with most of the major technology firms on developing healthcare market strategies.

Mr. Morrison holds a Bachelor's degree and law degree from Arizona State University.

Ammar Afif, Chief Financial Officer

Mr. Afif has 15 years of experience of leading finance and strategy for organizations in the technology sector. Before joining NaviNet, he was chief financial officer of TNS Media North America, a division of TNS, the second largest marketing information services company in the world (acquired by WPP in October 2008). At TNS Media Mr. Afif led the Company evolution into the digital market through a number of acquisitions and strategic partnerships.

Prior to TNS, Mr. Afif was chief financial officer of Pronto Networks, a provider of operation and business support systems software to wireless network providers and funded by DFJ and Intel Capital. At Pronto he led all fundraising activities, finance, legal, human resources and investor relations and was responsible for the Company's expansion internationally into Europe and Asia Pacific markets.

Mr. Afif also served as vice president of finance at Yack Media Services, where he built the Company's financial and administrative functions and led the fund raising efforts and the eventual sale of the Company. Mr. Afif began his career with over seven years at Price Waterhouse (and later PriceWaterhouseCoopers) where in addition to audit engagements, he worked on numerous special projects including IPOs, forensic audits and due diligences for a number of acquisitions and divestures.

Mr. Afif holds a Chartered Accounting designation from Canada and graduated from McGill University with a Graduate Degree in Accounting and a Bachelor of Commerce with honors in Economics and Accounting.

Kimberly Labow, Senior Vice President and Chief Marketing Officer

Ms. Labow is the senior vice president and chief marketing officer, overseeing all marketing responsibilities for NaviNet. She has over 19 years of technology marketing experience in a variety of industries, including healthcare, and brings to NaviNet an in-depth understanding of the healthcare connectivity marketplace.

Before joining NaviNet, Ms. Labow was vice president, marketing and product management for Medfusion, where she was responsible for all aspects of both marketing and product management. Her team was engaged not only with direct marketing activities for Medfusion, but in the overall efforts to aid Medfusion's clients in the

marketing of their practices to drive ultimate utilization of their Medfusion healthcare solutions from new and existing patients.

Prior to joining Medfusion, Ms. Labow was vice president, marketing and product management for Performix Technologies where she was an integral part of the management team that led Performix to a successful sale of the company to NICE Systems in 2007.

Prior to Performix, Ms. Labow spent four years at Progress Software where she built and managed teams for both services marketing and offering management and later product marketing. Ms. Labow's healthcare experience includes several years as marketing manager for Kronos' healthcare systems division, as well as owning product management for PCN's EHR product HealthPoint (now Allscripts' HealthMatics EHR).

Ms. Labow has a B.A from Colby College in Waterville, Maine, and an M.B.A from Northeastern University in Boston.

James M. Bogdan, Senior Vice President of Sales

Mr. Bogdan is a seasoned healthcare executive with over 20 years of pharmacy, managed care and disability management experience. In his role as senior vice president of sales for NaviNet, Mr. Bogdan has executive management responsibility over all aspects of the sales processes for the Company.

Prior to joining NaviNet, Mr. Bogdan was vice president of health plan sales and account services for CVS Caremark, with P&L responsibility for CVS Caremark's Blue Cross and Blue Shield unit.

Prior to that, Mr. Bogdan was the chief executive officer of MedMetrics Health Partners, a start-up PBM owned by the UMass Medical School. He has also held senior roles in contract management, planning and business development with UnitedHealthcare. Mr. Bogdan was also healthcare lead for GE Industrial Systems, one of GE's largest businesses, with responsibility for Health Care Sourcing, Disability Management and On-Site Medicine. He represented GE as a core member of The Leapfrog Group and was a panelist at the Duke University Private Sector forums. He is a certified Six Sigma Green Belt.

Mr. Bogdan holds an MBA in Health Care Management from Boston University and undergraduate degree from University of Rochester, NY.

Timothy Mills, Senior Vice President, Provider Operations

Mr. Timothy Mills brings more than 22 years experience of technology and service deployment to the healthcare provider marketplace. Mr. Mills has very broad and extensive background in sales, marketing, business development and operational management to the hospital and non-acute clinical markets.

In his role as senior vice president, provider operations for NaviNet, Mr. Mills has executive management responsibility for creating value-added solutions for and high-value support of the extensive NaviNet provider market. He provides leadership to the provider sales, support, deployment and business operations teams within NaviNet.

Prior to NaviNet, Mr. Mills served as VP Sales with Spheris, the leading provider of medical transcription and documentation services to the provider industry. Prior to Spheris, he served as General Manager with CareScience and helped to deploy the Care Data Exchange, a model for patient-centric health information exchange across the continuum of healthcare. Prior to CareScience, he served as VP Sales and Account Management at Kinetra, LLC and began his career in healthcare with CSC Healthcare Systems.

Mr. Mills holds a Bachelor of Science in Business Administration from Colorado Technical University and is an active member and speaker with HIMSS, AHIMA and MGMA.

Sebastian Foppema, Vice President of Delivery

Mr. Sebastian Foppema is an experienced manager with a 15-year track record of successfully managing teams to deliver business results. He has spent the majority of his career serving the US healthcare industry, but relies on a broad and international IT background that spans many countries, continents and industries. As a manager, practice lead, program manager or technical architect Mr. Foppema has been directly involved in well over 30 full life cycle projects, including pan-European and global implementations.

In his role as vice president of delivery, Mr. Foppema is responsible for all aspects of delivery at NaviNet. He provides leadership to the delivery team, oversees all project related staffing and is responsible for the efficient delivery of quality projects.

Prior to NaviNet, Mr. Foppema managed the healthcare practice at Arcadia Solutions. Over the course of three years he established the practice, built the team and developed the business, leaving behind a sustainable \$7M practice that represented 70 percent of the overall company at his departure.

Mr. Foppema holds a Masters in Computer and Information Science from the Delft University of Technology (Netherlands).

Paul Vienneau, Chief Technology Officer and Vice President of Engineering

Mr. Vienneau has an extensive breadth of experience as an executive in the technology industry, holding senior engineering roles in several organizations over the last 15 years. He possesses broad engineering and software development experience in the areas of enterprise systems, distributed computing, service-oriented architecture, software-as-a-service, data storage, and network security. Mr. Vienneau has been responsible for developing systems in the areas of healthcare, finance and manufacturing.

As chief technology officer and vice president of engineering at NaviNet, Mr. Vienneau directs the company's engineering efforts with a focus on simplicity and pragmatism. Passionate about technology and its possibilities, Mr. Vienneau supports engineering models that stimulate communication, creativity and innovation.

Prior to NaviNet, Mr. Vienneau co-founded NxStep Technologies, a healthcare IT consulting company. Serving as CTO, he led the company's technical direction and worked closely with clients in developing their product and engineering strategy.

Mr. Vienneau holds a bachelor's degree in management from Southern Illinois University and a master's degree in computer information systems from Bentley University.